

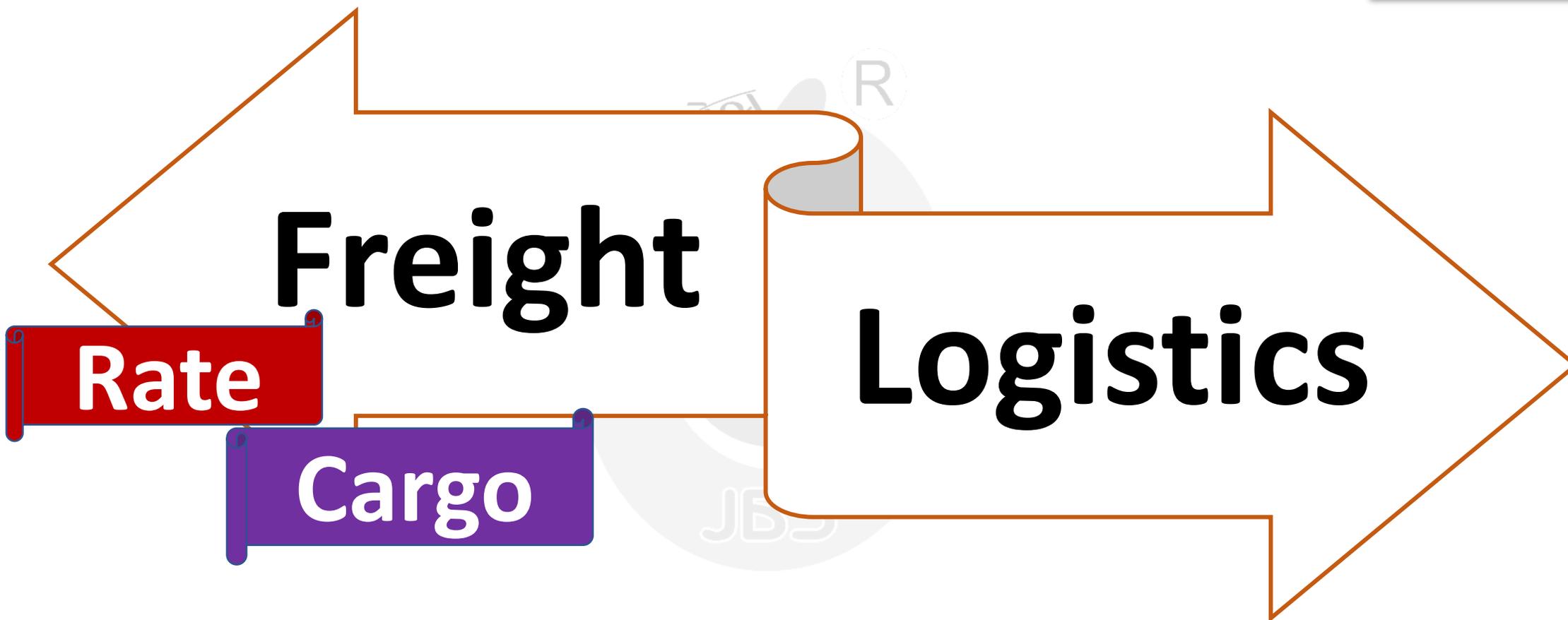
# Career Progression for Logistics Students

Thank you!

Congratulations!

**Freight**

**Logistics**



**Freight**

**Logistics**

"Logistics means having

The **right** thing,

At the **right** place,

At the **right** time

In the **right** condition,

At the **right** price,

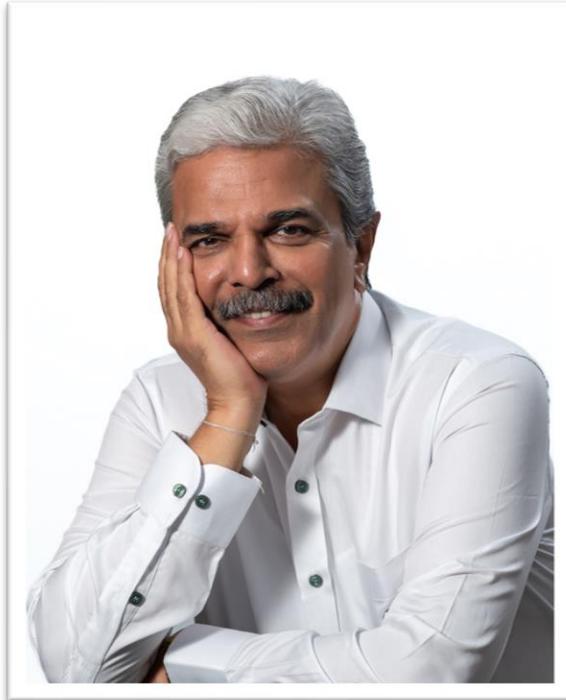
For the **right**

consumer."

*and many more..*

**Logistics**

*I'm privileged and happy to be here*



**SAMIR J SHAH**

[Samir@jbsacademy.com](mailto:Samir@jbsacademy.com)

**+91 9824090732**

# Are you on YouTube

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# Digital Learning for Logistics Sector

Self Paced E-Learning | Live Learning  
Books | eBooks | Audiobooks

www.**LOGIVeda**.com



*I hope you ask many questions*



**Gujarati – Hindi – English – Marathi**

**Logistics is simple  
it is not easy**

**How to  
keep it easy**

# 12 Verticals of Logistics

**Cold Chain Solutions**

**E-Commerce**

**Inland Waterways and Marine Services**

**Supply Chain**

**Liquid / Fluid Logistics**

**Rail Logistics**

**Warehousing – Storage and Packaging**

**Land Transportation**

**Courier and Express Services**

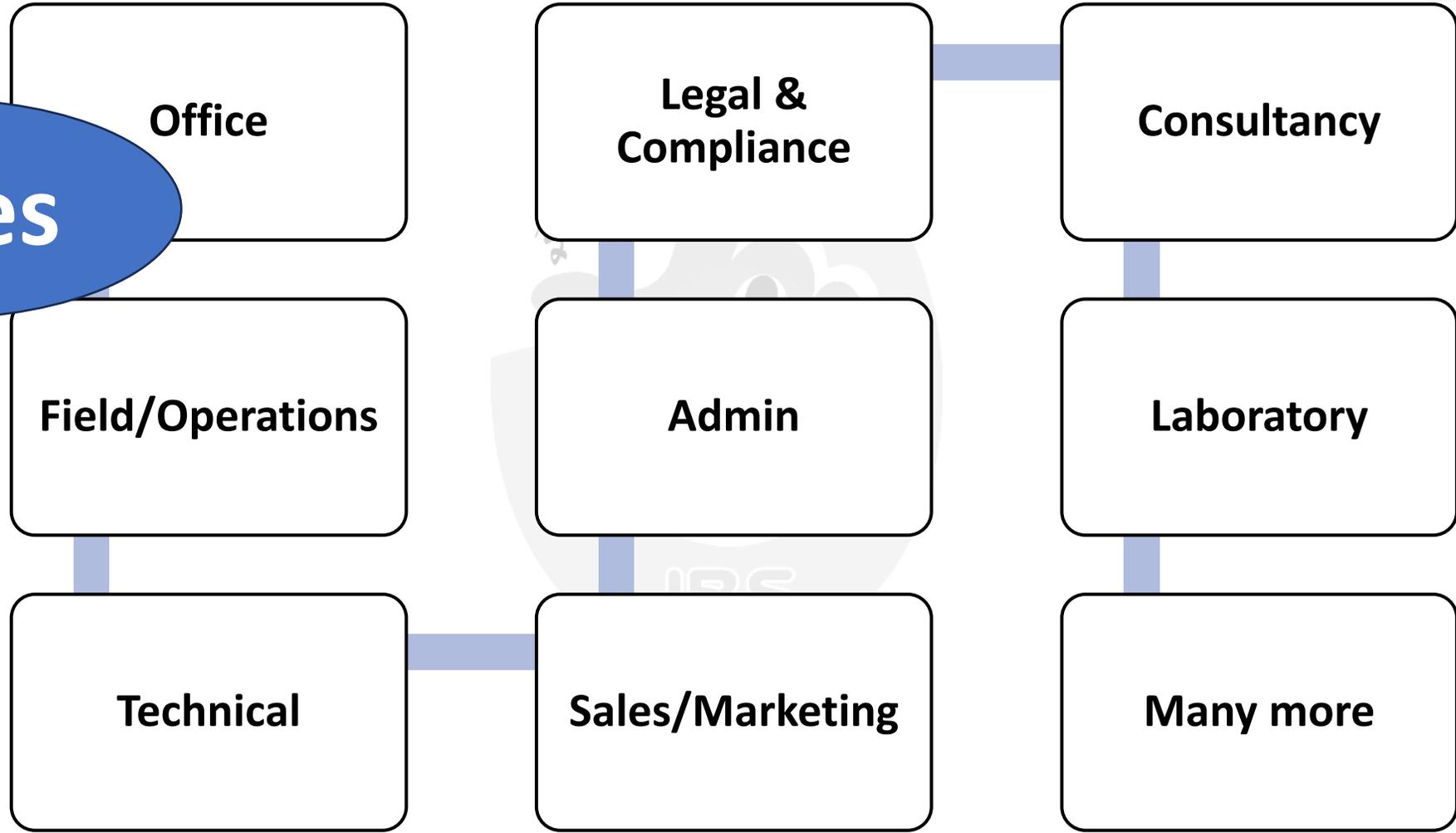
**Port Terminals, ICD and CFS Operations**

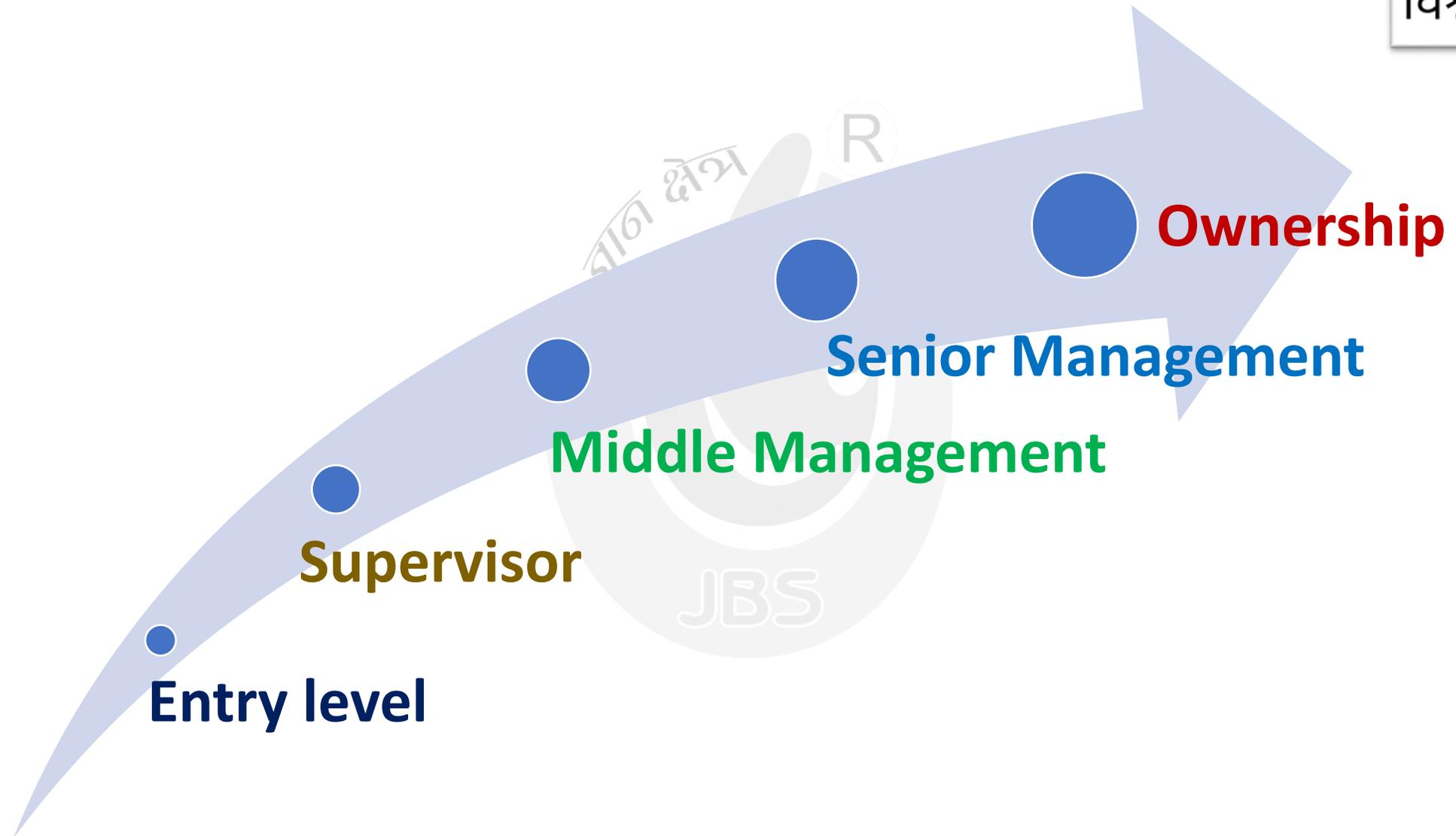
**EXIM Logistics - FF and CC**

**Air Cargo Operations**

**Website : <https://lsc-india.com/>**

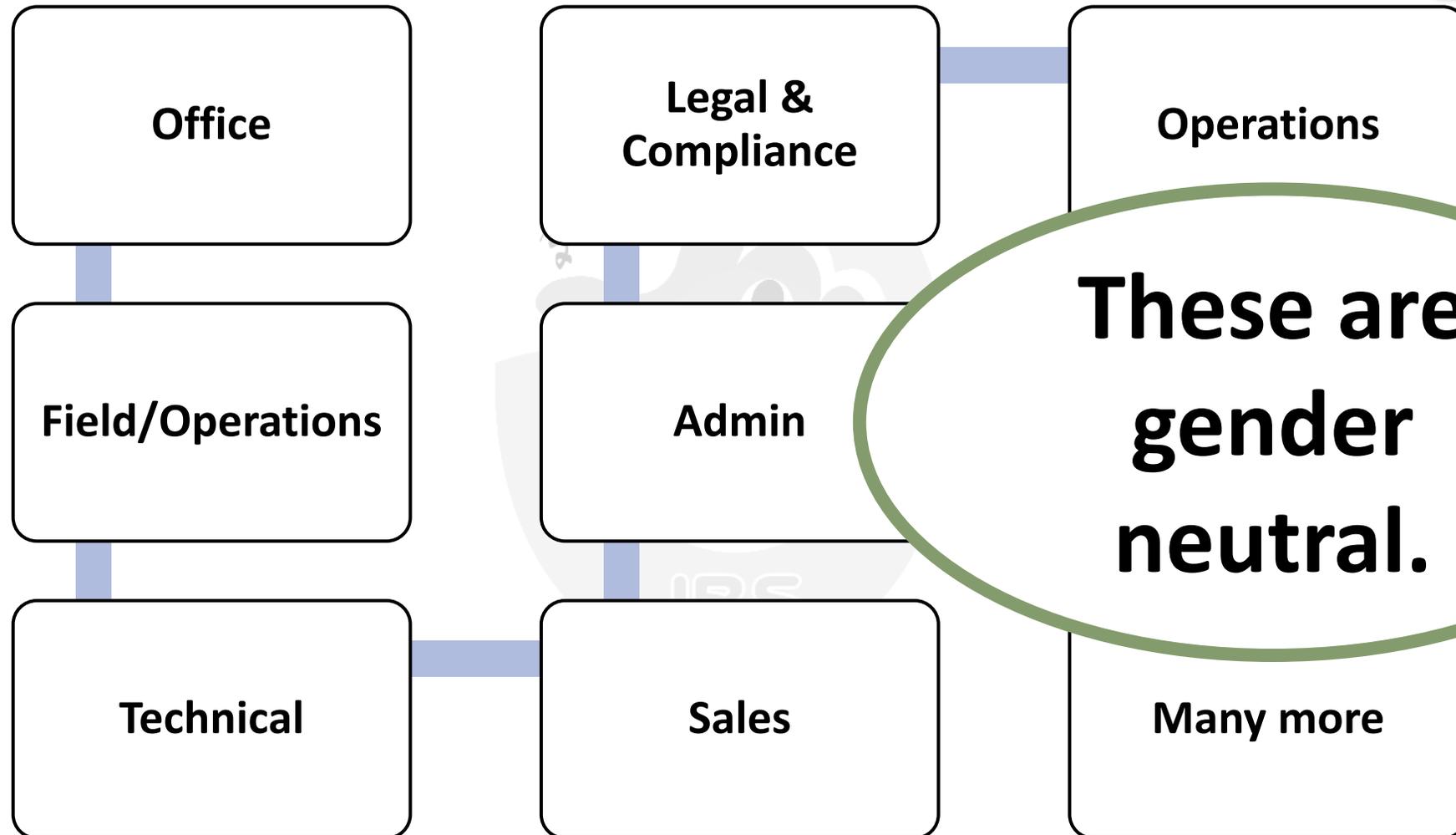
**Types**

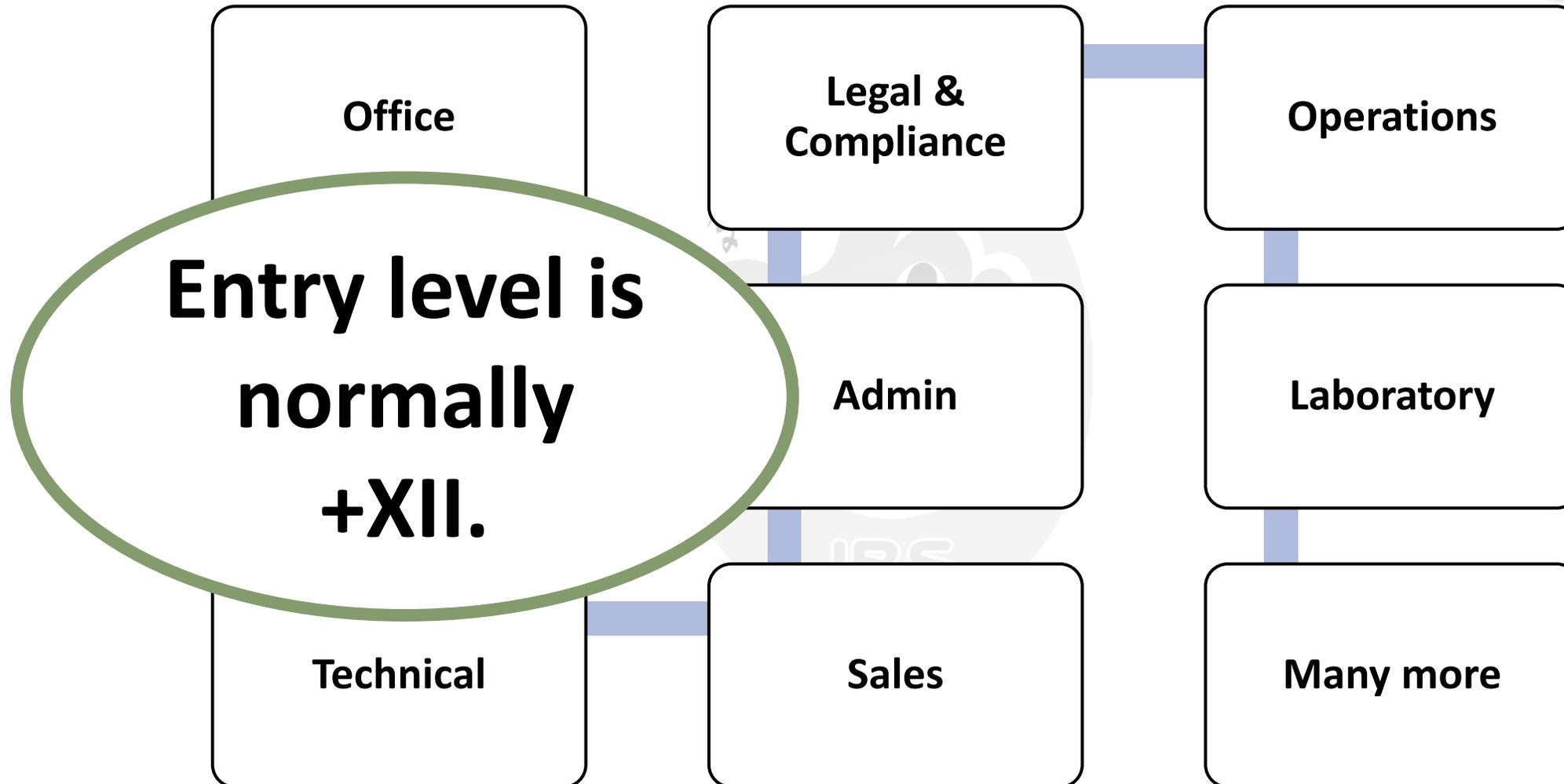




# Start anywhere







**Salary Packages  
from Rs 1.80 lakhs  
per year to CEO  
packages of Rs 1.00  
crore or more per  
year**

**Technical**

**Legal &  
Compliance**

**Laboratory**

**Many more**

**Incentives and  
commissions normal in  
these fields**

# Key Benefits

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**More Job Opportunities**

---

**Expanding Target Markets & Increasing Revenues**

---

**Improved Risk Management.**

---

**Greater Variety of Goods Available**

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**Better Relations Between Countries**

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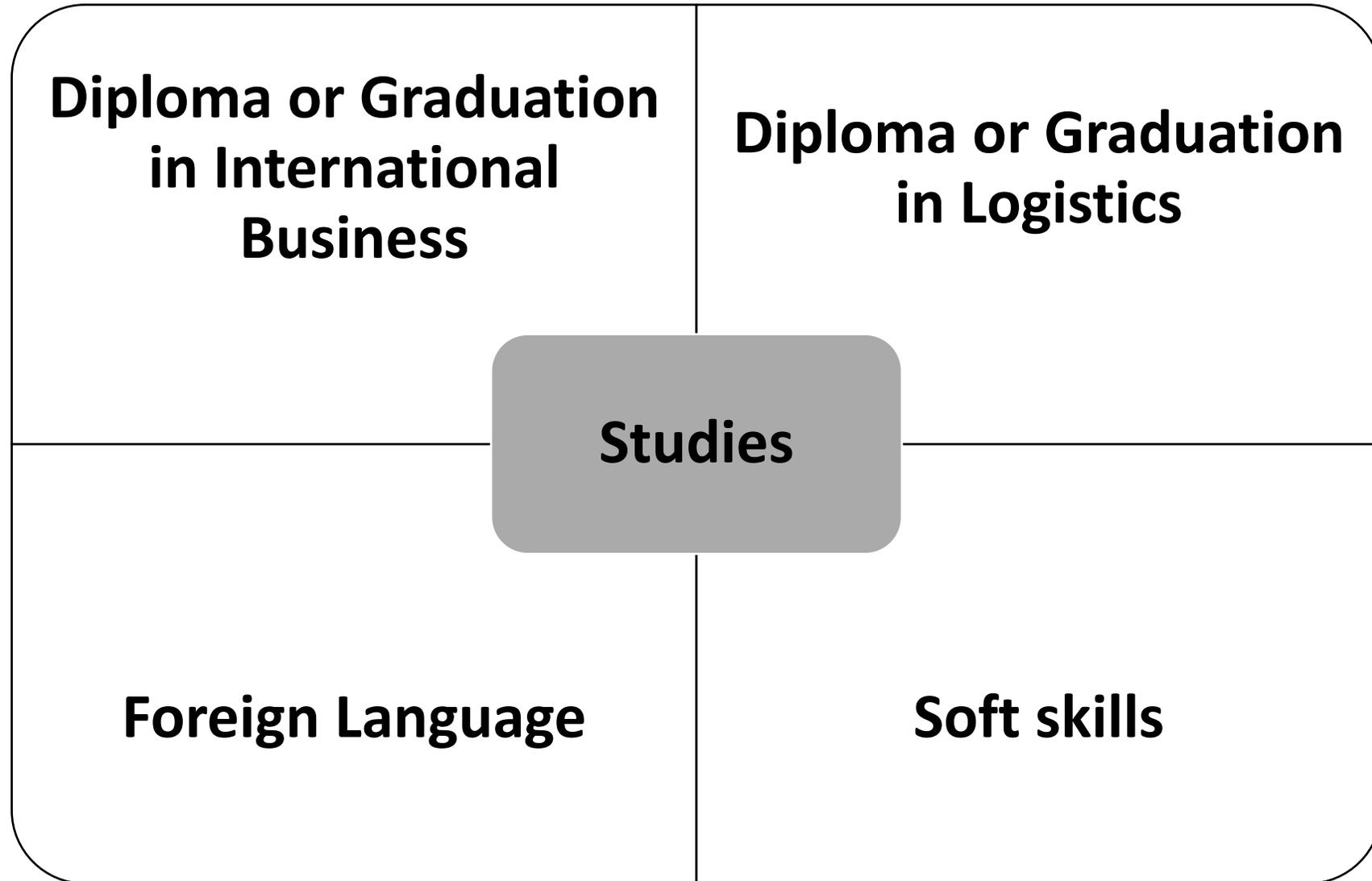
**Enhanced Company Reputation**

---

**Opportunities to Specialize**

**Unlimited  
opportunities**

**Education  
recommended**



**Diploma or Graduation  
in International  
Business**

**Diploma or Graduation  
in Logistics**

**Many institutions in all states in India offer such studies**

**Foreign Language**

**Soft skills**

**Diploma or Graduate  
in International  
Business**

**Post Graduation  
Logistics**

Is it advisable  
to go abroad  
for Post  
graduation ?

**Foreign Language**

**Soft skills**

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विश्वविद्यालय



**S.P.Jain**





**These careers give you an option of settling  
anywhere in India or abroad.**

**The nation of the “young”  
would become the biggest  
exporter of manpower**

# Common Challenges

# Language barrier



# Cultural Differences



# Other Challenges of International Business

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**Managing  
Global  
Teams**

**Currency  
Exchange  
and  
Inflation  
Rates**

**Nuances of  
Foreign  
Politics,  
Policy, and  
Relations**



# Most important ingredient - Universal



# You as the Individual

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# Individual

- Educational Degrees ??
- Additional Qualifications ?
- Skilling diploma's ?



# Individual

- Educational Degrees ??
- Additional Qualifications ?
- Skilling diploma's ?

- Personality
- Initiative
- Attitude

**Both  
needed**

# Individual



- Personality
- Initiative
- Attitude

Mantra's for growth

# Individual

▪ Educational **Multiple Languages**

**Adaptability**

▪ Additional Qualifications ?

**Relevant technology**

▪ Skilling **Continuous learning**

**Personality**

**Initiative**

**Attitude**

# Why study a “foreign” language ?

## Professional

Honesty

Integrity

Commitment

Consistency

Hard work

Curiosity

~~Curiosity killed the cat~~

Curiosity *skilled* the cat

**Hard work beats talent  
while talent does not  
work hard.**

**If you do not use your  
talent you will loose it.**

**Nothing will work unless  
you do.**

Personal

**DON'T STOP**  
GYMQUOTES.CO  
**BELIEVING IN**  
**YOURSELF.**  
**NO MATTER WHAT**  
**HAPPENS.**

Gratitude  
Compassion  
Empathy  
Common good  
Collective growth

# WHAT MAKES A GOOD SOCIETY?



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# WHAT MAKES A GOOD SOCIETY?

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विश्वविद्यालय



**Good**  
**Logistics**



# Qualities needed to study Logistics?

# Multitasking

to do several different  
jobs at the same time



# Study of Logistics

**Common  
sense**

**Mathematics**

**Physics**

**Chemistry**

**Biology**

**History**

**Geography**

# Study of Logistics

**Common  
sense**

**Mathem  
atics**

**Physics**

**Chemistry**

**Biology**

**History**

**Geography**

Attitude makes all the  
difference

JBS

# Imagination

JBS

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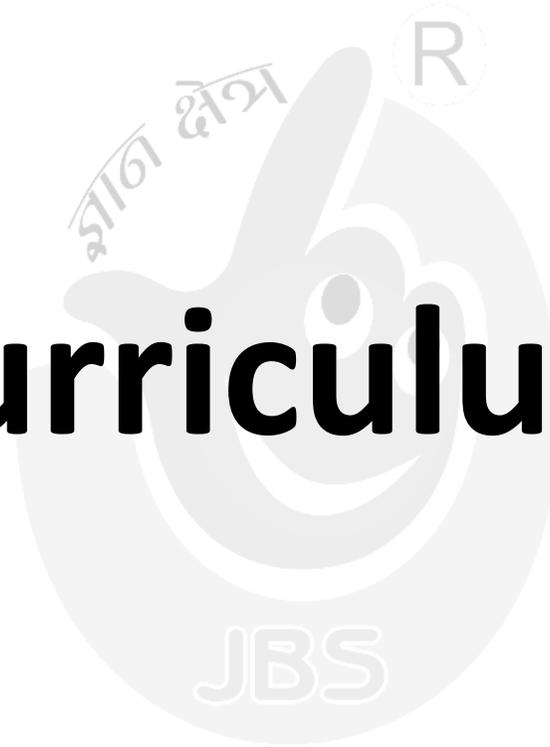
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भारतीय डाक



India Post

# C.V. - Curriculum Vitae



# C.V. - Curriculum Vitae

Honest

Real

Relatable

# C.V. - Curriculum Vitae

Honest

Real

Relatable

Should depict you

Good luck!